



Expanding demand-response capabilities within underserved commercial sectors

Consulting case study

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A multinational manufacturer of products for the commercial and industrial market sought to incorporate [demand-response \(DR\) capabilities](#) into its products to enable end-use customers to participate in utility DR programs and create a new market for its products. E Source helped the manufacturer develop a product roadmap to help identify a market niche and boost the DR potential of an underserved sector.

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